

AMATA CORPORATION PUBLIC COMPANY LIMITED



Merging innovative technology with environmental sustainability

Welcome to Opportunity Day

Financial performance result for the period ended September 30, 2014

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1

- Pre-Land Sales and Land Transfer update

2

- Evolution of Revenue growth

3

- YTD 9M results update

4

- Project and Expansion update

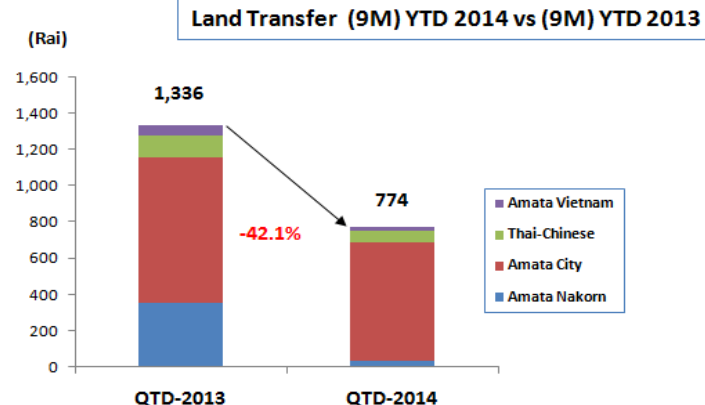
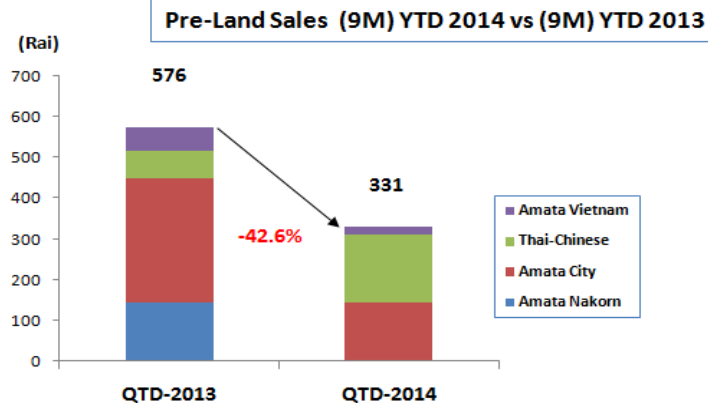
Pre-Land Sales and Land Transfer



Pre-Land Sales and Land Transfer Performance

Note: 1 Hectare = 6.25 Rai

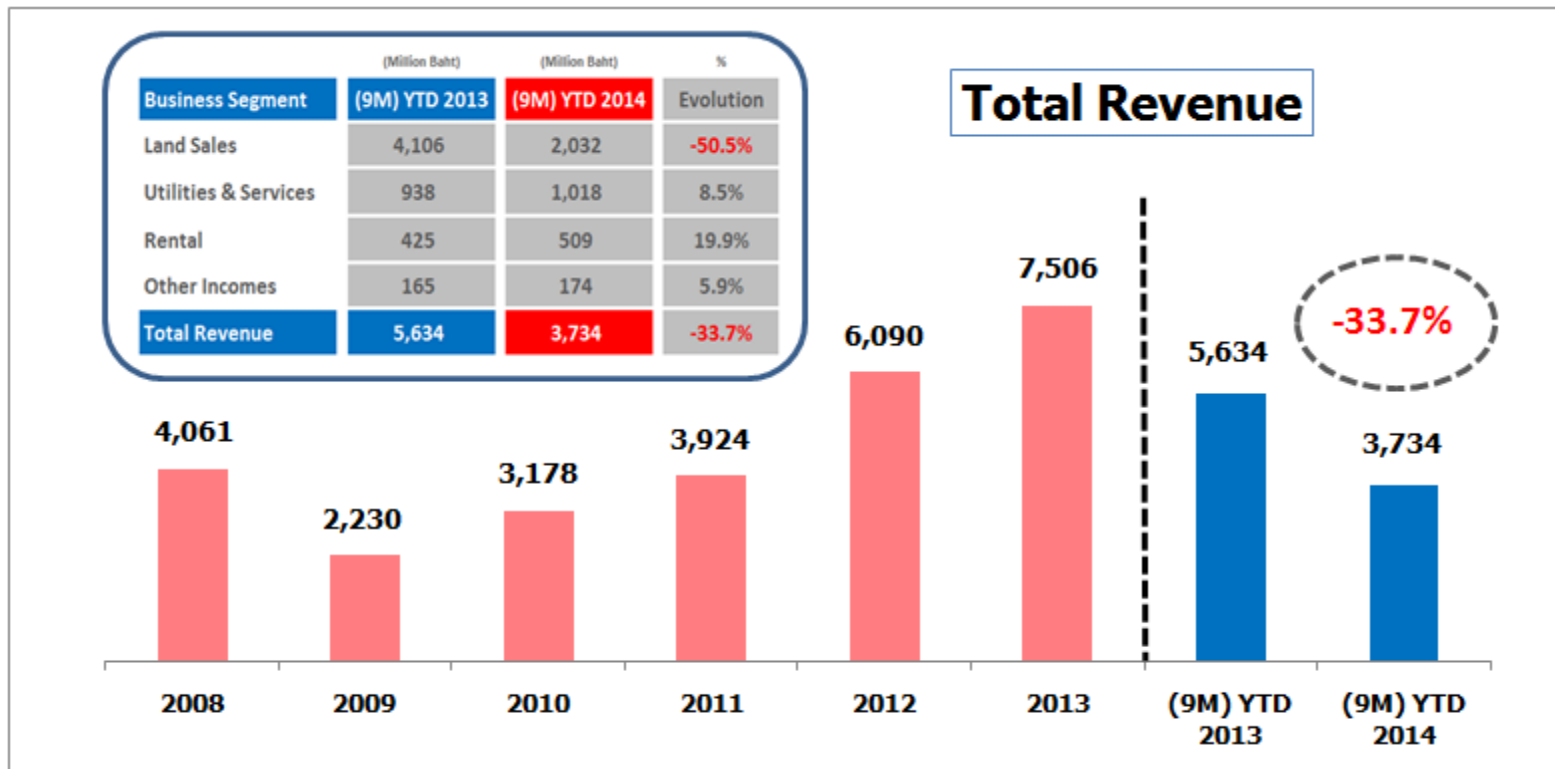
(Unit in Rai)	Pre-Land Sales		Land Transfer / Revenue	
	YTD 2013 (9M)	YTD 2014 (9M)	YTD 2013 (9M)	YTD 2014 (9M)
Amata Nakorn	143	4	358	33
Amata City	306	141	801	660
Thai-Chinese	68	165	118	60
Amata Vietnam	59	20	59	20
Grand Total	576	331	1,336	774



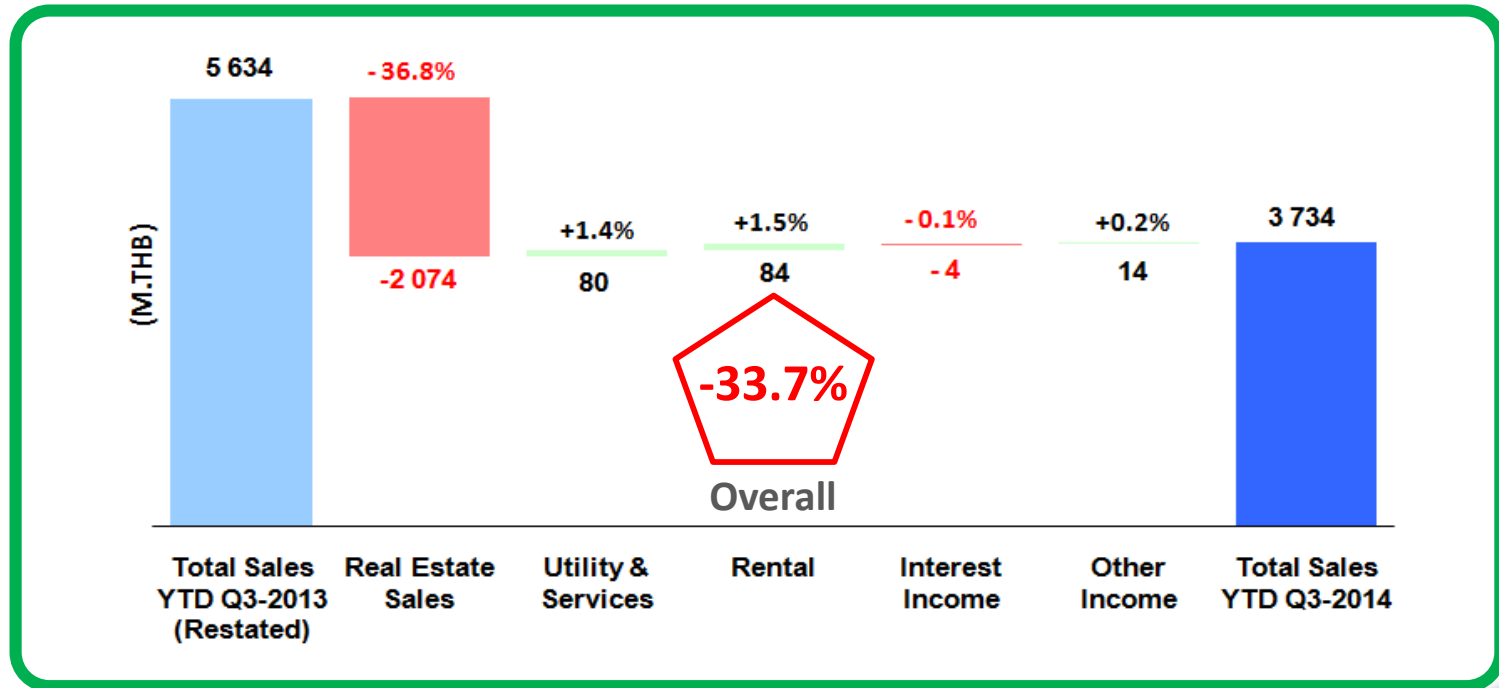
Revenue Growth



YTD 9M Results Update - Evolution of Revenue Growth



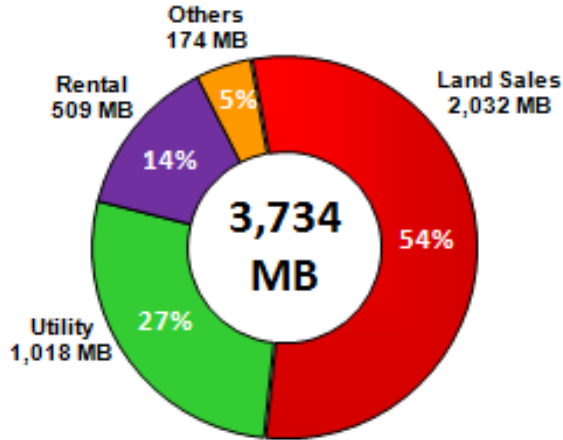
YTD 9M Results Update - Analysis of Change on Revenue



Note: Above currency in million baht

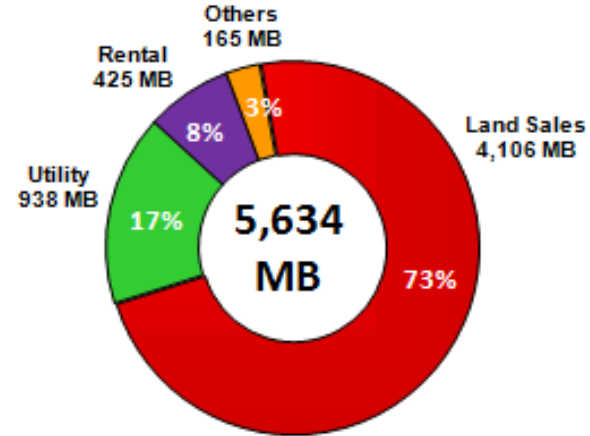
YTD 9M Results Update - Revenue by Business Type (In Million Baht and %)

End of 30 September 2014



***Land Sales : Recurring
57% : 43%**

End of 30 September 2013



***Land Sales : Recurring
75% : 25%**

***Note: Proportion of Land Sales & Recurring Income
is excluding other incomes.**

YTD 9M Results Update - Evolution of Revenue Growth

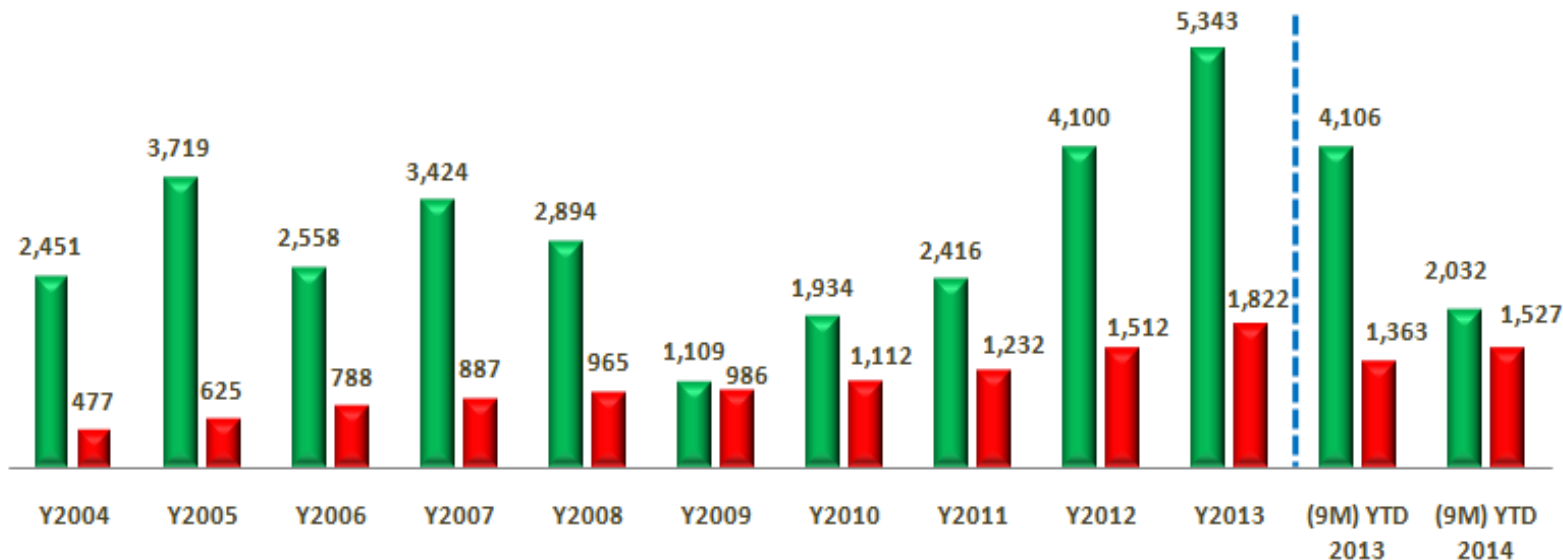
SALES EVOLUTION

(In Million Baht)

■ Land Sales

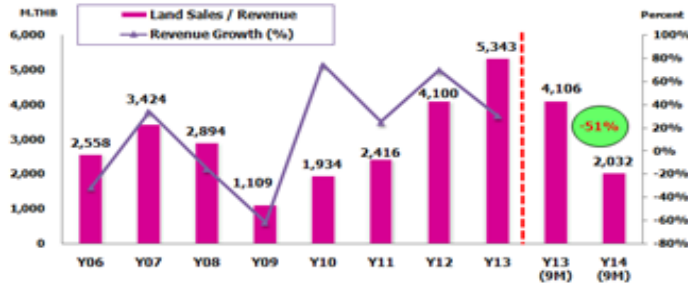
■ Recurring Income

*** Sales excluding other incomes*

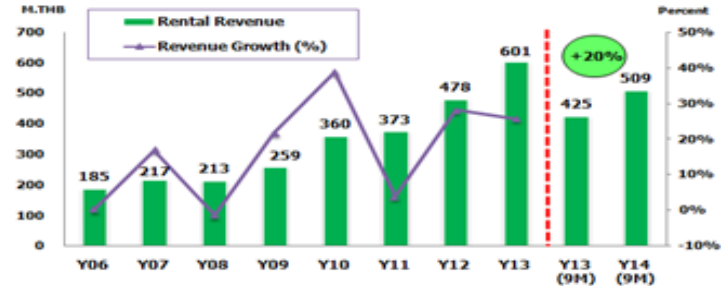


YTD 9M Results Update - Line of Business Operations

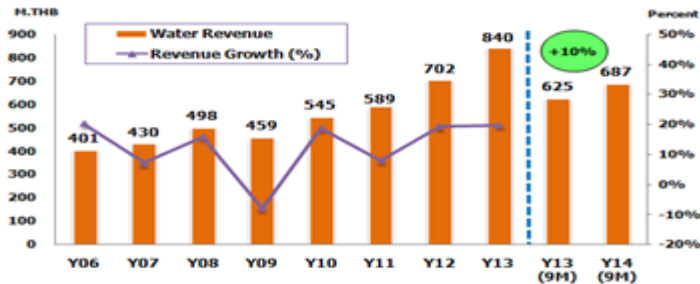
Land Sales : Revenue & Growth (%)



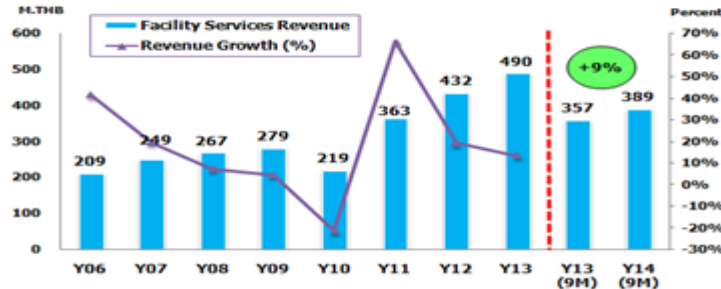
Rental : Revenue & Growth (%)



Utility - Water : Revenue & Growth (%)



Facility Services : Revenue & Growth (%)



YTD 9M Results Update

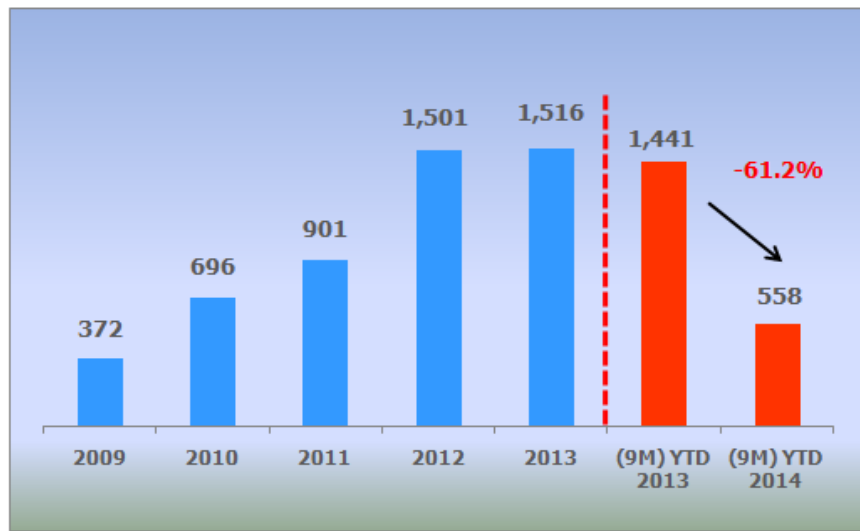


YTD 9M Results Update - Evolution of Consolidated Results

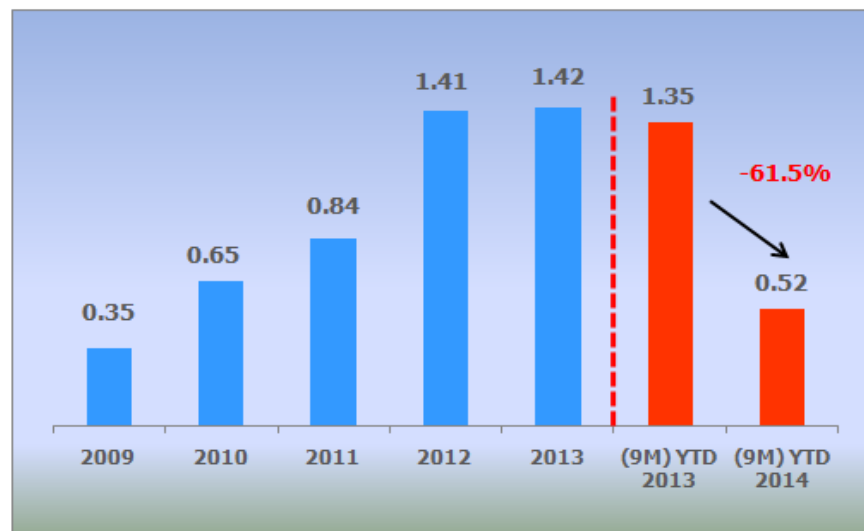
	(9M) Ave. 2013 (Million Baht)	Evolution %	(9M) YTD 2013 (Million Baht)	(9M) YTD 2014 (Million Baht)	Evolution %
Revenue	5,630	-33.7%	5,634	3,734	-33.7%
Operating profit reported	1,903	-42.6%	2,077	1,093	-47.4%
Financial Expense	263		262	273	
Income Tax Expense	269		239	230	
Effective Tax Rate	23%		23%	20%	
Profit from Investment in Associates	75		109	212	
Net Profit	1,446		1,685	803	
Net Profit (after deduct MI)	1,137	-50.9%	1,441	558	-61.2%
Net Profit (after deduct MI) in %	20.2%	-5.2 pts	25.6%	15.0%	-10.6 pts

YTD 9M Results Update : Financial Highlights

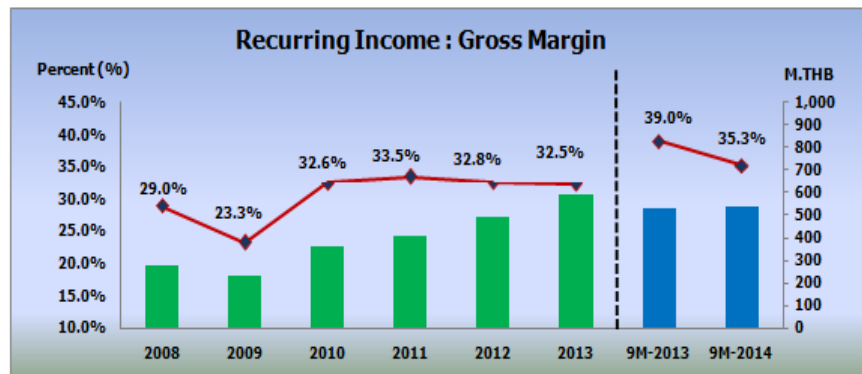
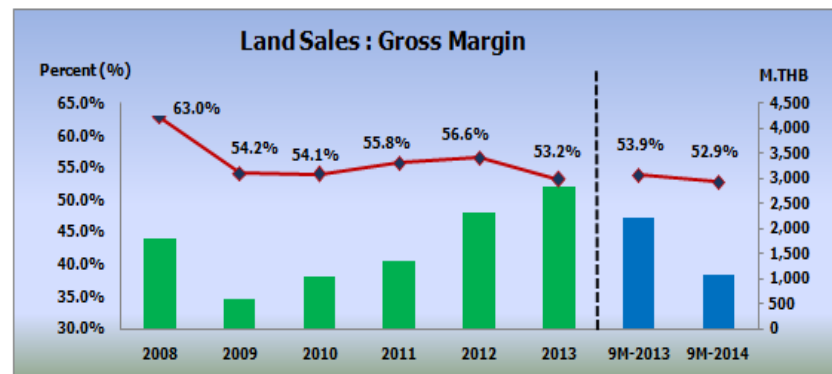
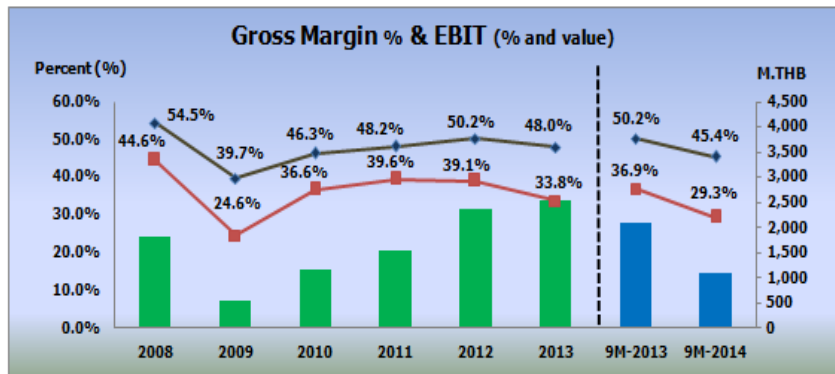
Net Profit (after deduct Minority Interest)



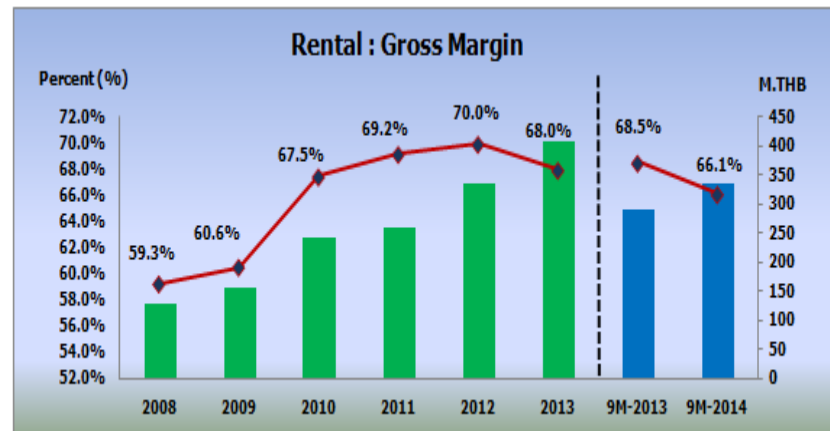
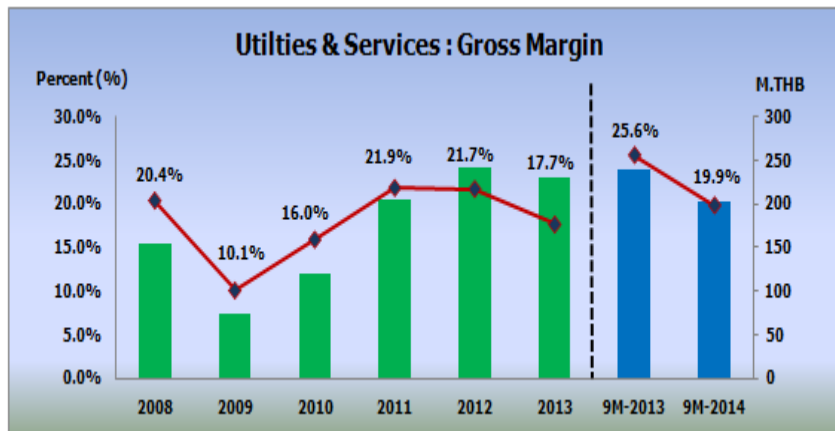
Earnings Per Share



YTD 9M Results Update : Financial Highlights



YTD 9M Results Update : Financial Highlights



YTD 9M Results Update - Consolidated Cash Flow Statement

	(9M) YTD 2013 (Million Baht)	(9M) YTD 2014 (Million Baht)	Evolution %
Cash and cash equivalent at beginning of period	1,784	1,129	-36.7%
Cash from operating activities	1,778	2,079	+16.9%
Cash used in Investing activities	(1,653)	(1,368)	
Cash used in financing activities	(112)	(360)	
Dividend paid	(405)	(344)	
Net increase / (decrease) in Cash	86	(38)	
Cash and cash equivalent at end of period	1,401	1,091	-22.1%

YTD 9M Results Update - Consolidated Balance Sheet

	Y 2013 (Million Baht)	(9M) YTD 2014 (Million Baht)		Y 2013 (Million Baht)	(9M) YTD 2014 (Million Baht)
Cash and Cash Equivalents	1,129	1,091	Shareholders' Equity	10,191	10,616
Working Capital Assets	1,452	1,597	Working Capital Liabilities	3,412	3,904
Real Estate Development	13,543	13,661	Loans from Bank	7,683	7,617
Fixed Asset & Investments	5,719	6,467	Other Liabilities	918	939
Other Assets	360	260			
Total Assets	22,203	23,075	Total Liabilities	22,203	23,075
			Net Debt	5,730	5,718
			Gearing Ratio	56%	54%

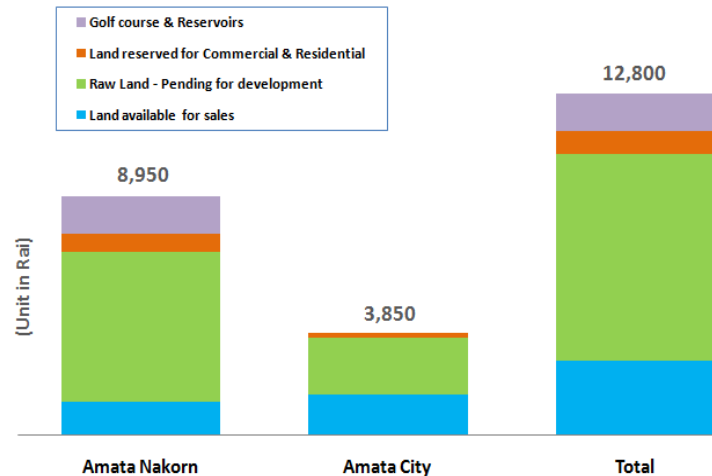
YTD 9M Results Update - Land Bank Status

Period as of September 30, 2014

(Unit in Rai)

	Amata Nakorn	Amata City	Total
Land available for sales	1,250	1,550	2,800
Raw Land - Pending for development	5,600	2,100	7,700
- Pure Raw Land	3,600	0	3,600
- Submitted to EIA	2,000	2,100	4,100
Land reserved for Commercial & Residential	700	200	900
Golf course & Reservoirs	1,400	0	1,400
Grand Total	8,950	3,850	12,800

Land Bank as of September 30, 2014



Note: The above figures are round up to hunderds

YTD 9M Results Update - Key Financial Indicators

	Y 2013	(9M) YTD 2013	(9M) YTD 2014
Current Ratio (time)	1.50	1.49	1.76
Quick Ratio (time)	0.45	0.44	0.42
Return on equity (%)	17.7%	26.6%	7.4%
Return on total assets (%)	11.5%	15.3%	7.8%
Debt to Equity Ratio (time)	1.44	1.39	1.45
Debt Service Coverage Ratio (time)	1.44	1.89	0.91

Note: Above ROE and ROA are annualized

Project and Expansion update

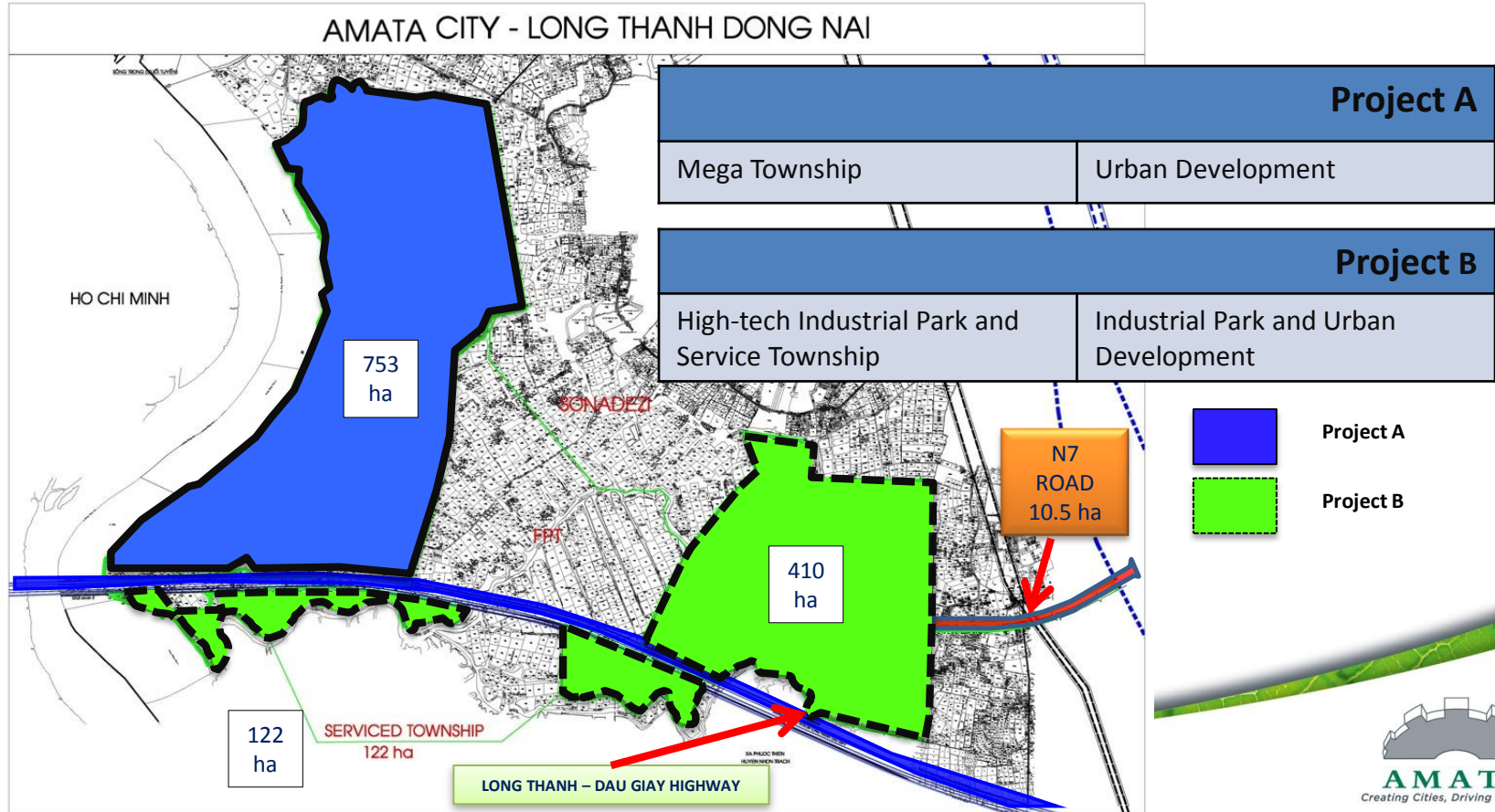


Project and Expansion Update



1. The Launching of REIT has moved to end of Q1 2015.
2. The listing of Amata VN PCL will be filed by end of 2014 and expect to trade after mid-2015.

Amata City – Long Thanh (Vietnam)



Amata City – Long Thanh (Vietnam)

Urban Development

Township A

Area: 753 ha

Urban Development Function

Township B

Area: 122 ha

Urban Development Function

HO CHI MINH

Township A
753 ha

Township B
122 ha

SERVICED TOWNSHIP
122 ha

- 410 ha
- 3-5 stars Hotel
- MICE Exhibition Center
- Shopping Complex
- Educational + Training Institution

Health Care Center

Residential Township

Whole Sale Complex

Hyper Market

Amata City – Long Thanh (Vietnam)

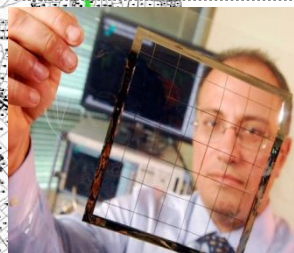
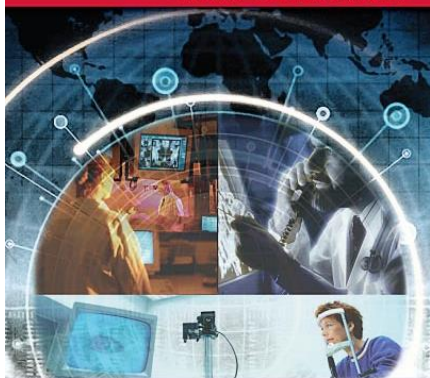
High-Tech Industrial Park

High-tech Industrial Park

Area: 410 ha

High-tech manufacturing and
Innovation

Telemedicine and e-Health



High-Tech IP
410 ha

- Hi-Tech industry
- Biotechnology
- Software Development Companies
- Research Center

- Nanotechnology
 - Pharmaceutical Lab
 - Renewable Energy Research Center
- SERVICED TOWNSHIP
122 ha



AMATA
Creating Cities, Driving Economies

Merging innovative technology with environmental sustainability

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