

AMATA CORPORATION PUBLIC COMPANY LIMITED



Merging innovative technology with environmental sustainability

Welcome to Opportunity Day

Financial performance result for the period ended December 31, 2014

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- Pre-Land Sales and Land Transfer Update

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- Project and Expansion Update

Pre-Land Sales and Land Transfer

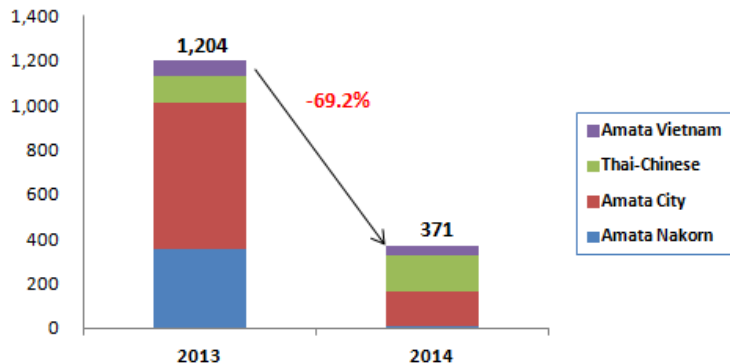


Pre-Land Sales and Land Transfer Performance

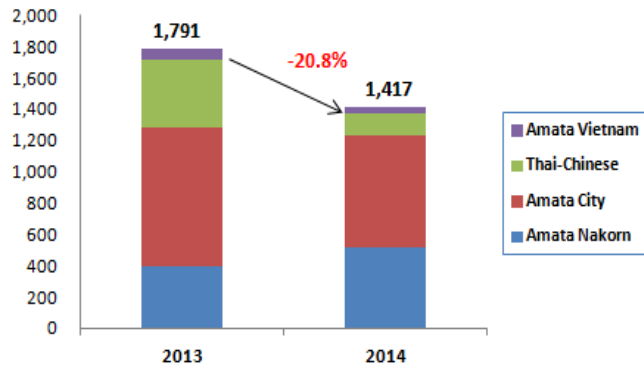
Note: 1 Hectare = 6.25 Rai

	Pre-Land Sales		Land Transfer / Revenue	
(Unit in Rai)	2013	2014	2013	2014
Amata Nakorn	354	7	395	513
Amata City	655	156	889	720
Thai-Chinese	119	165	430	142
Amata Vietnam	76	42	76	42
Grand Total	1,204	371	1,791	1,417

Pre-Land Sales 2014 vs 2013



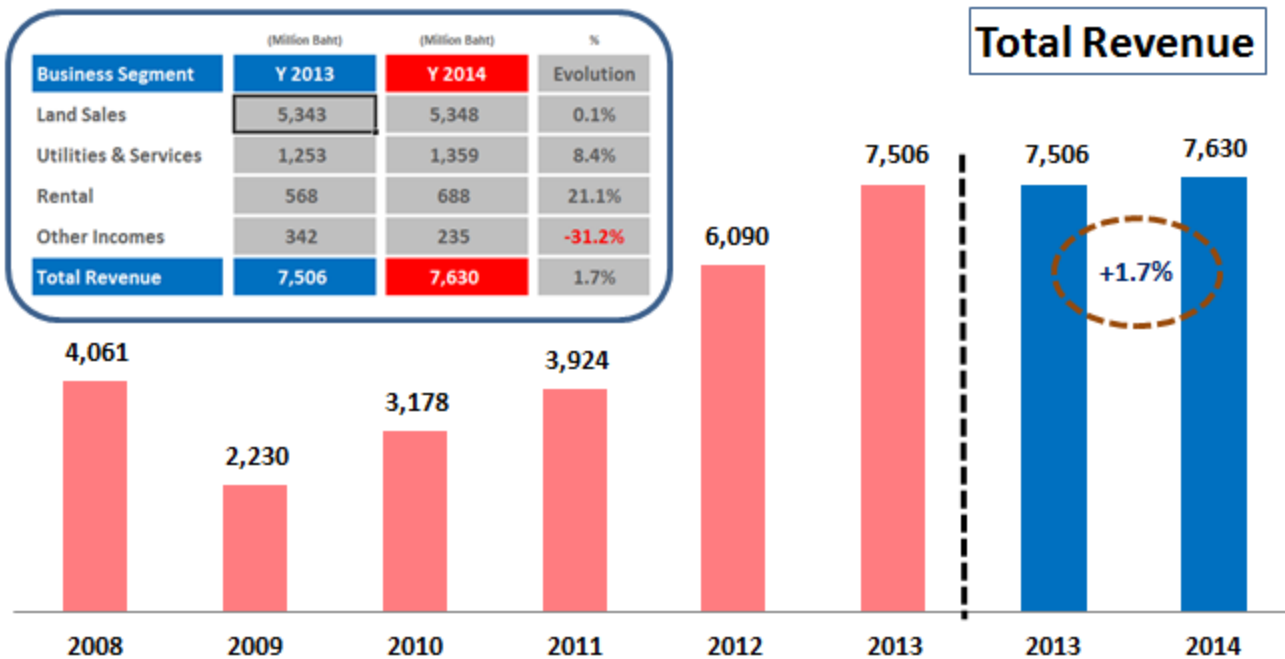
Land Transfer 2014 vs 2013



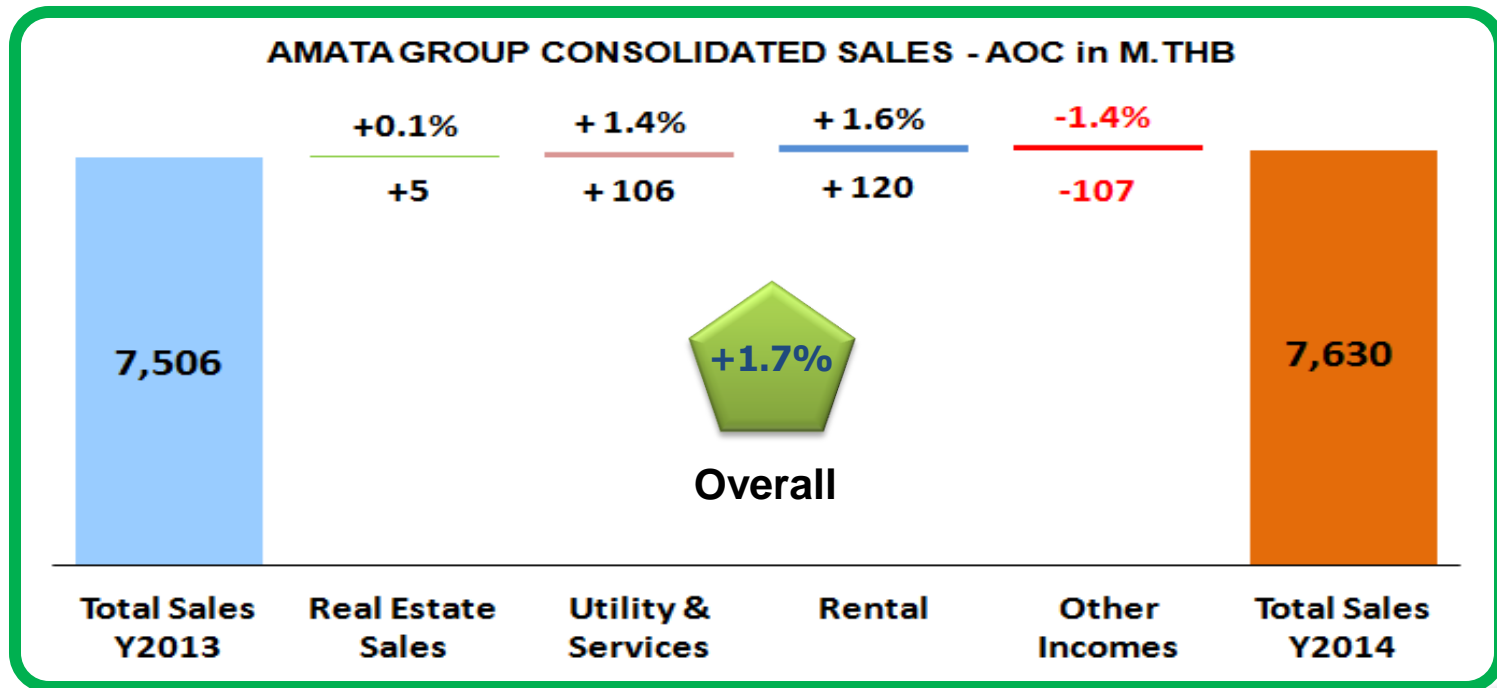
Revenue Growth



Y2014 Results Update - Evolution of Revenue Growth



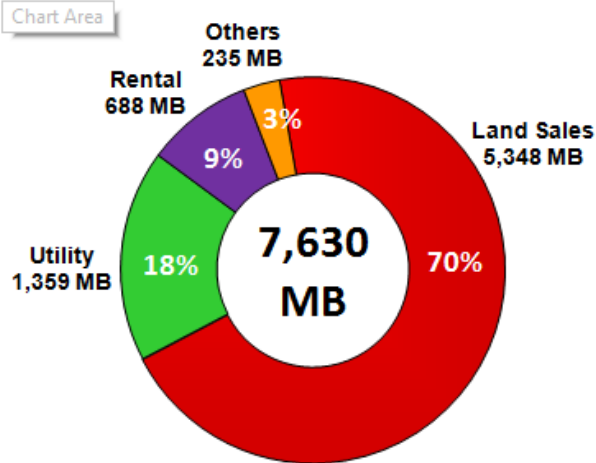
Y2014 Results Update - Analysis of Change on Revenue



Note: Above currency in million baht

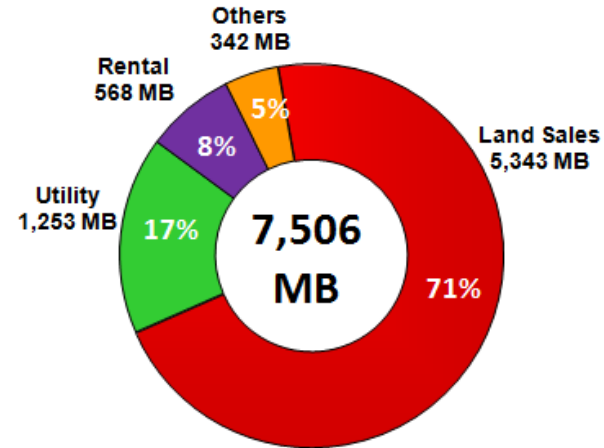
Y2014 Results Update - Revenue by Business Type (In Million Baht and %)

End of 31 December 2014



***Land Sales : Recurring
72% : 28%**

End of 31 December 2013



***Land Sales : Recurring
75% : 25%**

***Note: Proportion of Land Sales & Recurring Income
is excluding other incomes.**

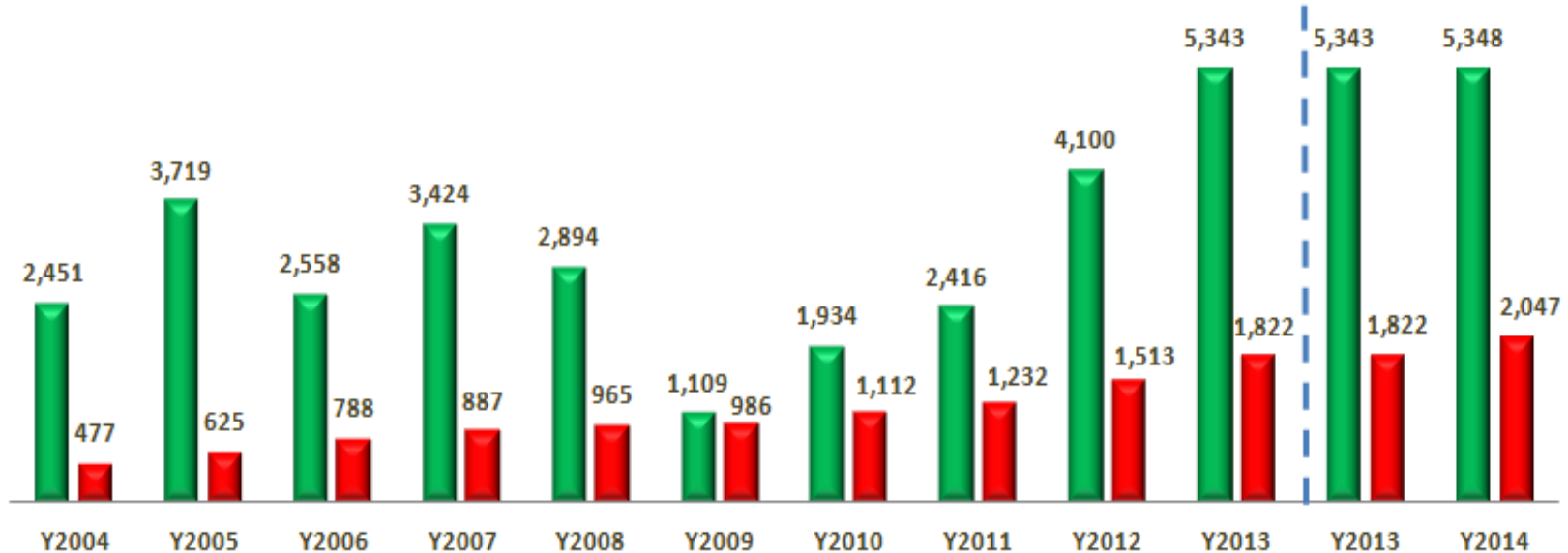
Y2014 Results Update - Evolution of Revenue Growth

SALES EVOLUTION (In Million Baht)

■ Land Sales

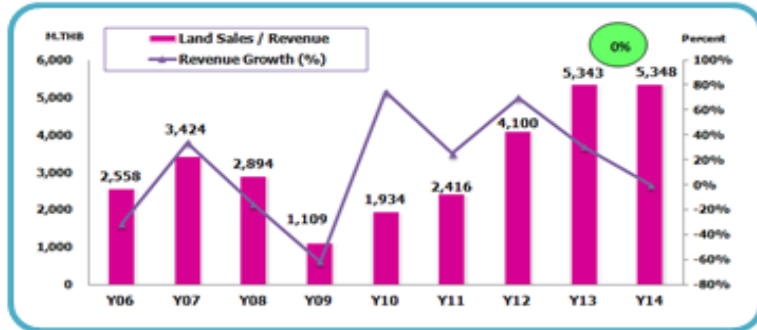
■ Recurring Income

*** Sales excluding other incomes*

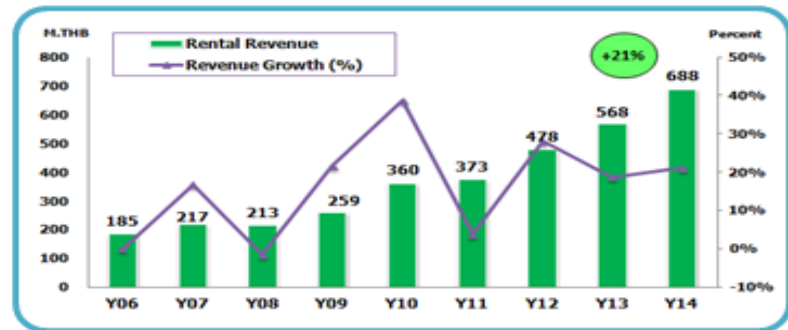


Y2014 Results Update - Line of Business Operations

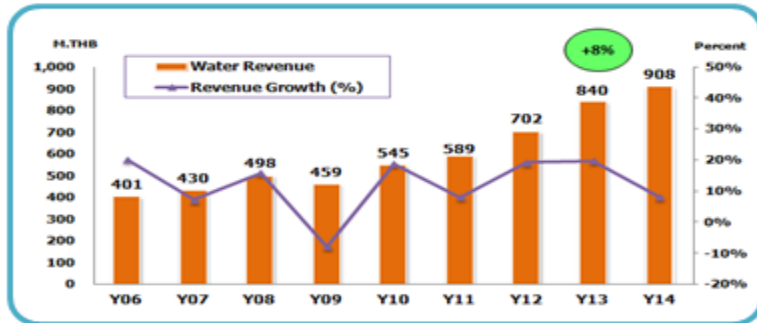
Land Sales : Revenue & Growth (%)



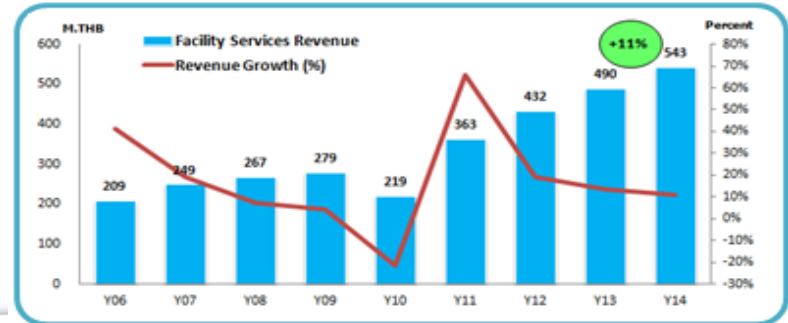
Rental : Revenue & Growth (%)



Utility - Water : Revenue & Growth (%)



Facility Services : Revenue & Growth (%)



Year 2014 Results Update

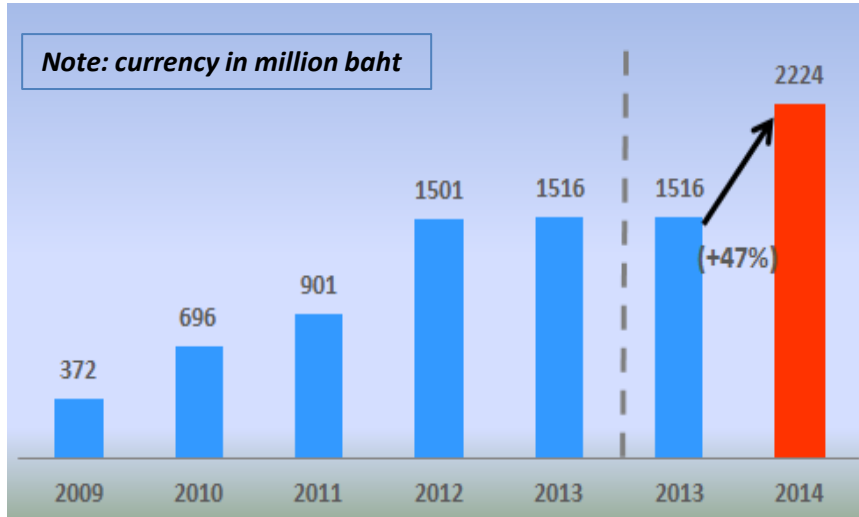


Y2014 Results Update - Evolution of Consolidated Results

	Y 2013 (Million Baht)	Y 2014 (Million Baht)	Evolution %
Revenue	7,506	7,630	+1.7%
Operating profit reported	2,538	3,043	+19.9%
Financial Expense	350	360	
Income Tax Expense	359	350	
Effective Tax Rate	20%	20%	
Profit from Investment in Associates	99	227	
Net Profit	1,928	2,560	
Net Profit (after deduct MI)	1,516	2,224	+46.7%
Net Profit (after deduct MI) in %	20.2%	29.1%	+9.0 pts

Y2014 Results Update : Financial Highlights

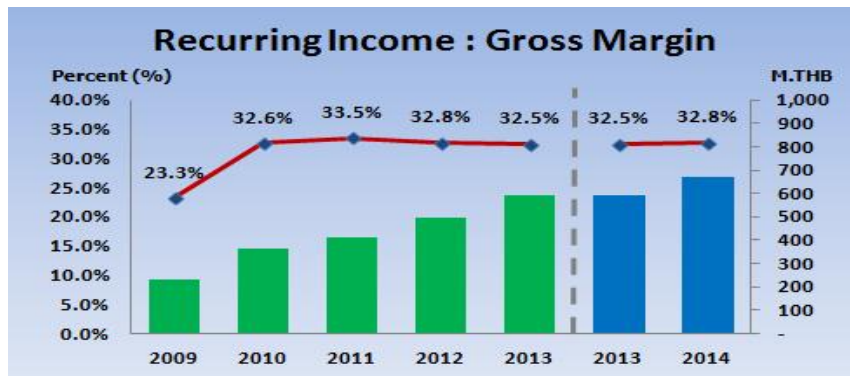
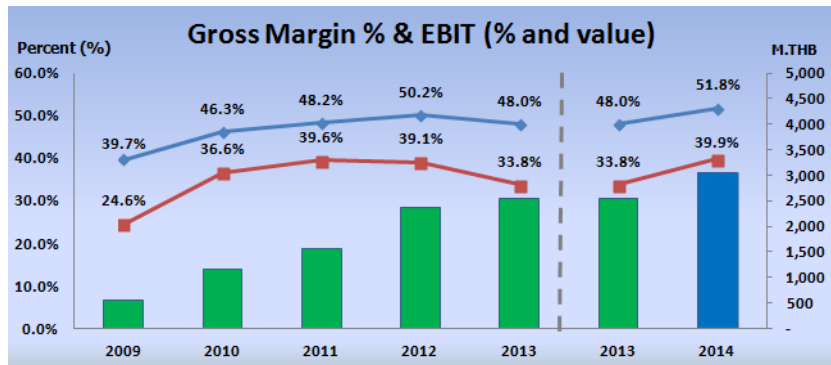
Net Profit (after deduct Minority Interest)



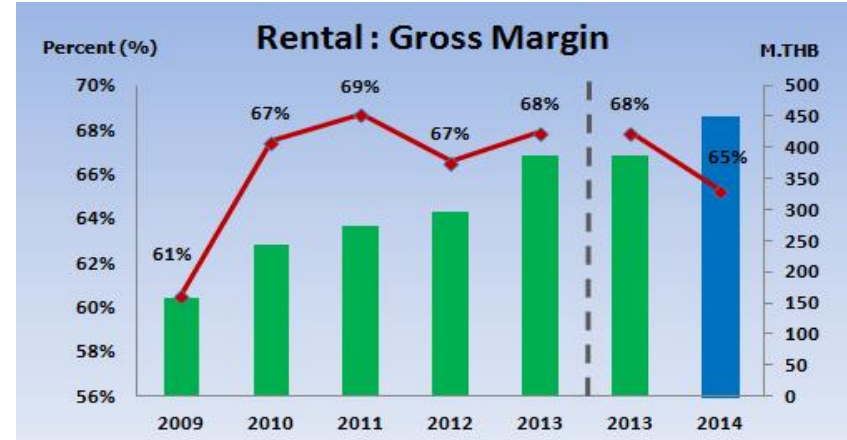
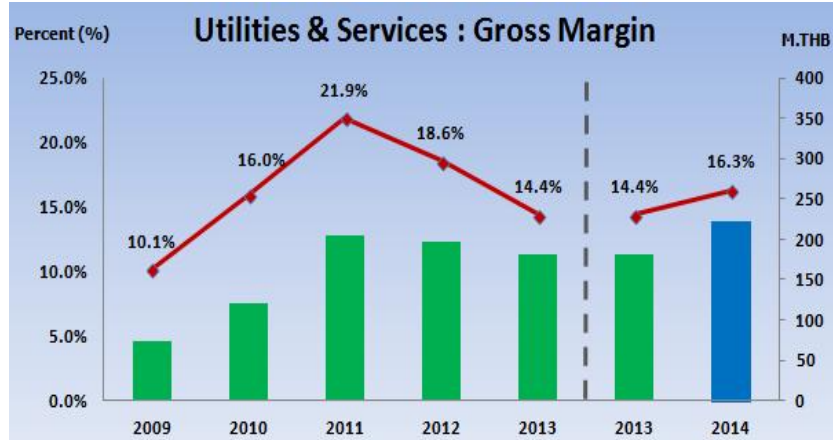
Earnings Per Share



Y2014 Results Update : Financial Highlights



Y2014 Results Update : Financial Highlights



Y 2014 Results Update - Consolidated Cash Flow Statement

	Y 2013 (Million Baht)	Y 2014 (Million Baht)	Evolution %
Cash and cash equivalent at beginning of period	1,784	1,129	-36.7%
Cash from operating activities	2,835	2,867	+1.1%
Cash used in Investing activities	(3,085)	(1,577)	
Cash used in financing activities	258	(788)	
Dividend paid	(702)	(591)	
Increase / decrease in translation adjustments	39	(19)	
Net increase / (decrease) in Cash	(655)	(108)	
Cash and cash equivalent at end of period	1,129	1,021	-9.6%

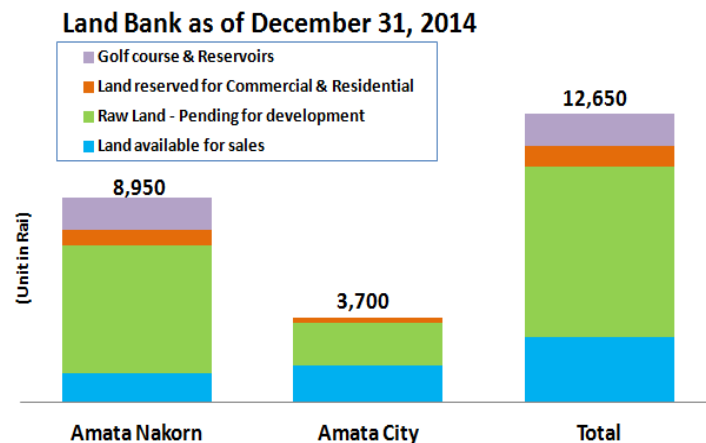
Y2014 Results Update - Consolidated Balance Sheet

	Y 2013 (Million Baht)	Y 2014 (Million Baht)		Y 2013 (Million Baht)	Y 2014 (Million Baht)
Cash and Cash Equivalents	1,129	1,021	Shareholders' Equity	10,191	12,215
Working Capital Assets	1,452	1,441	Working Capital Liabilities	3,412	1,750
Real Estate Development	13,543	13,156	Loans from Bank	7,683	7,209
Fixed Asset & Investments	5,719	6,364	Other Liabilities	918	962
Other Assets	360	154			
Total Assets	22,203	22,137	Total Liabilities	22,203	22,137
			Net Debt	5,730	5,212
			Gearing Ratio	56%	43%

Y2014 Results Update - Land Bank Status

(Unit in Rai)	Period as of December 31, 2014		
	Amata Nakorn	Amata City	Total
Land available for sales	1,250	1,600	2,850
Raw Land - Pending for development	5,600	1,900	7,500
- Pure Raw Land			
- Under development	5,600		5,600
- Submitted to EIA		1,900	1,900
Land reserved for Commercial & Residential	700	200	900
Golf course & Reservoirs	1,400	0	1,400
Grand Total	8,950	3,700	12,650

Note: The above figures are round up to hunderds



Y2014 Results Update - Key Financial Indicators

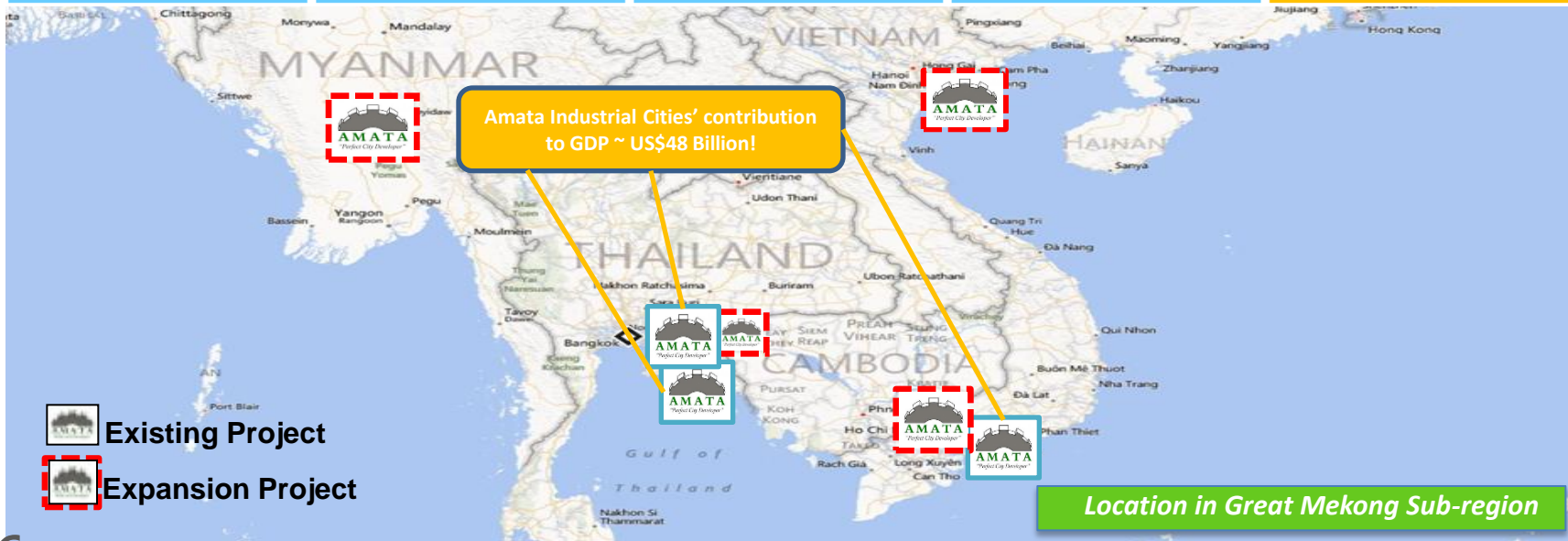
	Y 2012	Y 2013	Y 2014
Current Ratio (time)	1.47	1.50	2.48
Quick Ratio (time)	0.38	0.45	0.58
Return on equity (%)	19.4%	17.7%	24.1%
Return on total assets (%)	12.7%	11.5%	14.8%
Debt to Equity Ratio (time)	1.64	1.44	0.98
Debt Service Coverage Ratio (time)	1.83	1.68	1.72

Project and Expansion update

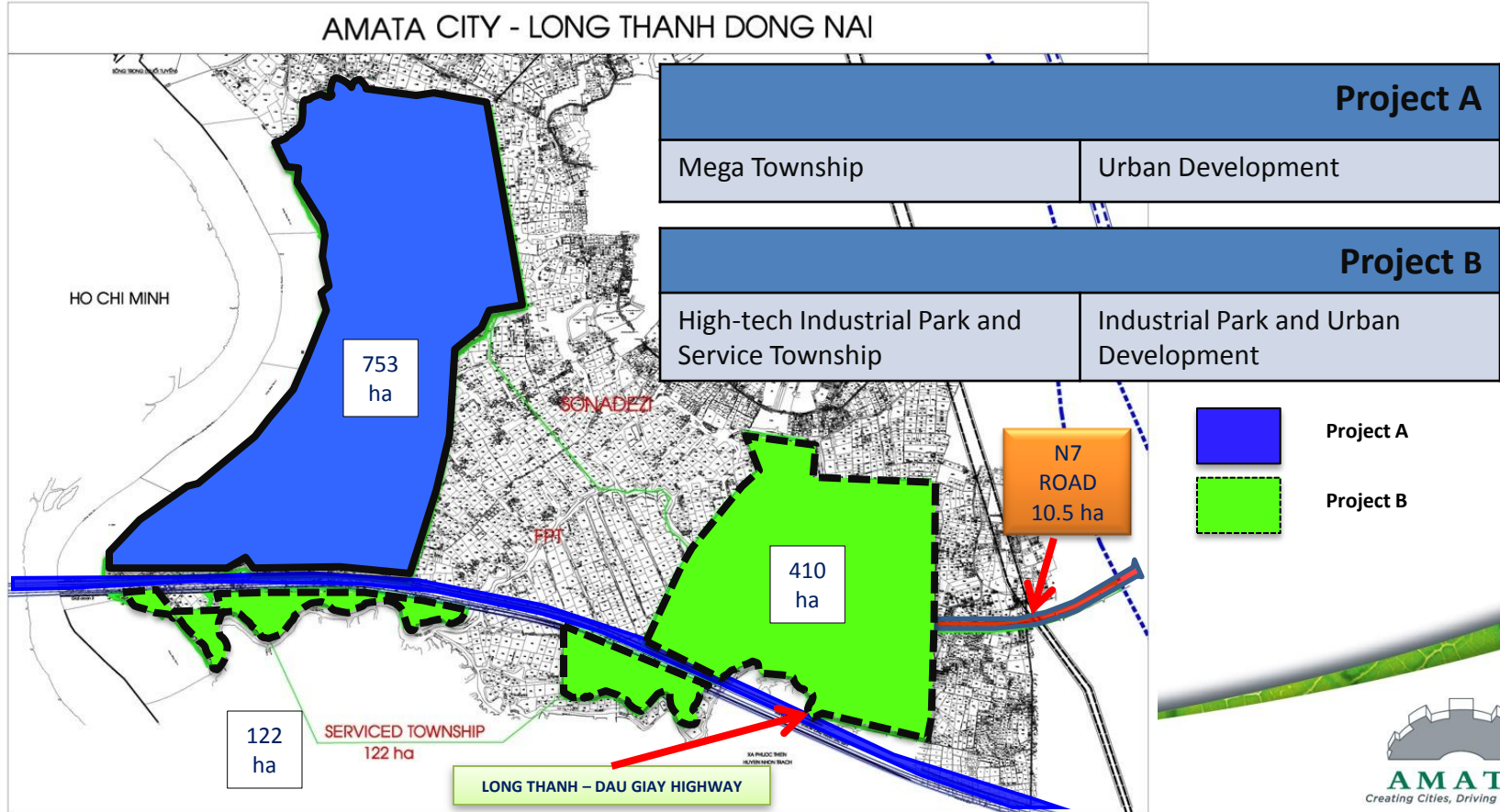


Overview of Amata Industrial Cities

<i>** Updated 10 November 2014</i>	Amata Nakorn (Thailand)	Amata City (Thailand)	Amata City (Vietnam)	TOTAL
Area: (in Rai) (in Acres) (in Sq. meters)	25,757 Rai 10,427 Acres 42,197,000 m ²	16,984 Rai 6,873 Acres 27,815,000 m ²	4,375 Rai 1,730 Acres 7,001,000 m ²	47,116 Rai 19,030 Acres 77,013,000 m ²
No. of Factories	683	278	136	1,097
No. of Employee	~150,000	~41,000	~34,000	~225,000



Amata City – Long Thanh (Vietnam)



Amata City – Long Thanh (Vietnam)

Urban Development

Township A

Area: 753 ha

Urban Development Function

Township B

Area: 122 ha

Urban Development Function

HO CHI MINH

Township A
753 ha

Township B
122 ha

SERVICED TOWNSHIP
122 ha

- 3-5 stars Hotel
- MICE Exhibition Center
- Shopping Complex
- Educational + Training Institution

Health Care Center

Residential Township

Whole Sale Complex

Hyper Market

Amata City – Long Thanh (Vietnam)

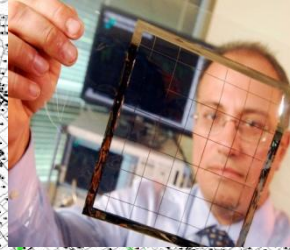
High-Tech Industrial Park

High-tech Industrial Park

Area: 410 ha

High-tech manufacturing and
Innovation

Telemedicine and e-Health



High-Tech IP
410 ha

- Hi-Tech industry
- Biotechnology
- Software Development Companies
- Research Center

- Nanotechnology
- Pharmaceutical Lab
- Renewable Energy Research Center

SERVICED TOWNSHIP
122 ha



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Project and Expansion Update

1. The Launching of REIT has moved to end of Q1 2015.
 - Marketing & Roadshow as planned in April 2015 with FA (Kbank)
 - Expect to trade before mid-2015.
2. The listing of Amata VN PCL will be filed by end of 2014 and expect to trade after mid-2015.
 - Marketing & Roadshow as planned in July 2015 with FAs (SCB and RHB-OSK)

Contact

Steven Siew
Senior Vice President
(Accounting & Finance, IT & Investor Relations)

Tel: +66-2-792-0066

Mobile: +66-86-112-0007

steven.siew@amata.com



Naruporn Ananpongsuk
Investor Relations Executive

Tel: +66-2-792-0000 ext. 224

Mobile: +66-92-575-0007

naruporn@amata.com



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