

AMATA CORPORATION PUBLIC COMPANY LIMITED



Merging innovative technology with environmental sustainability

Welcome to Opportunity Day

Financial performance result for the year ended December 31, 2015

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1

- Pre-Land Sales and Land Transfer Update

2

- Year 2015 Results Update

3

- Project and Expansion Update

Pre-Land Sales and Land Transfer

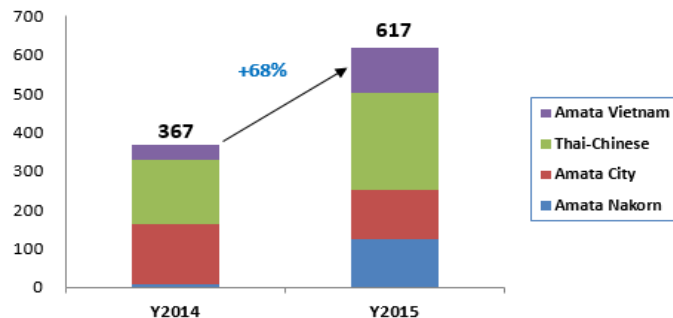


Pre-Land Sales and Land Transfer Performance

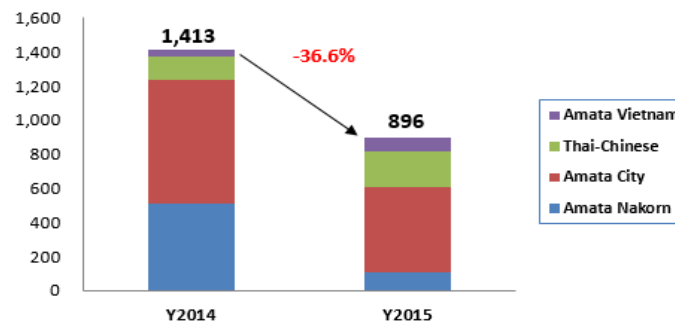
Note: 1 Hectare = 6.25 Rai

(Unit in Rai)	Pre-Land Sales		Land Transfer / Revenue	
	Y2014	Y2015	Y2014	Y2015
Amata Nakorn	7	123	513	108
Amata City	156	127	720	497
Thai-Chinese	165	253	141	215
Amata Vietnam	39	114	39	76
Grand Total	367	617	1,413	896

Pre-Land Sales Y2015 vs Y2014



Land Transfer Y2015 vs Y2014

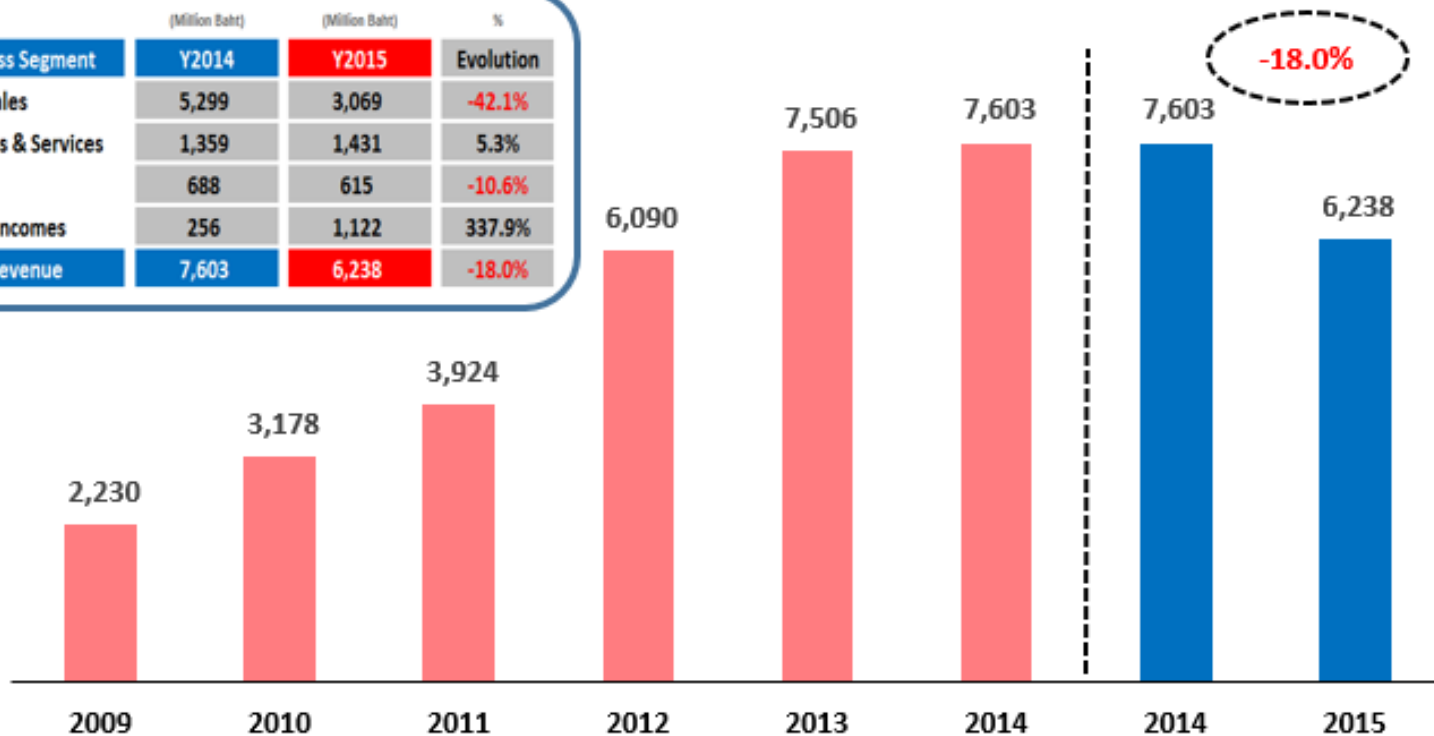


Y2015 Results Update

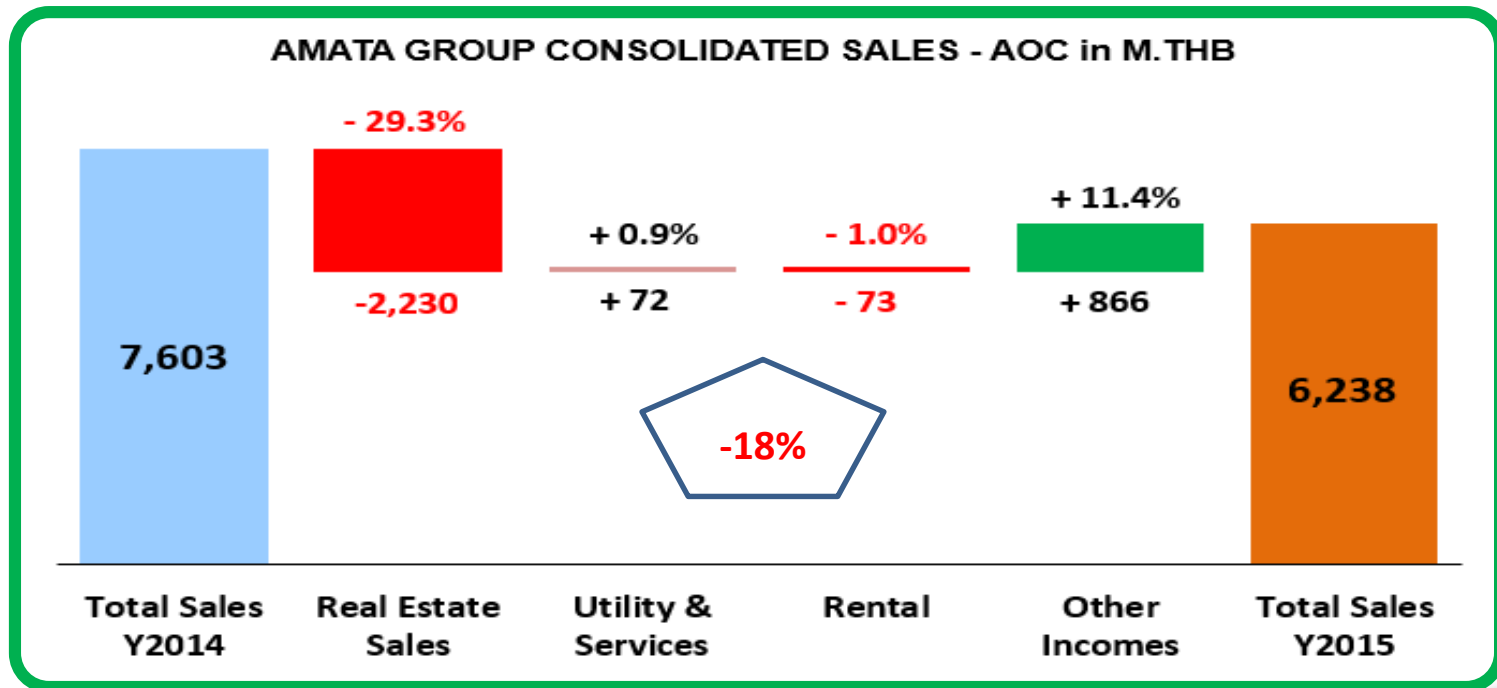


Y2015 Results Update - Evolution of Revenue Growth

	(Million Baht)	(Million Baht)	%
Business Segment	Y2014	Y2015	Evolution
Land Sales	5,299	3,069	-42.1%
Utilities & Services	1,359	1,431	5.3%
Rental	688	615	-10.6%
Other Incomes	256	1,122	337.9%
Total Revenue	7,603	6,238	-18.0%



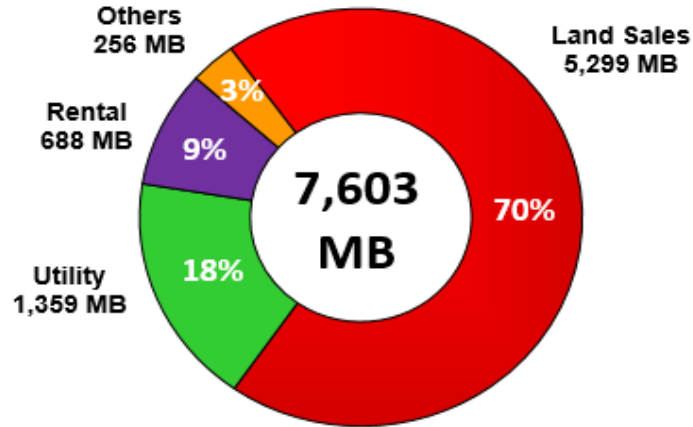
Y2015 Results Update - Analysis of Change on Revenue



Note: Above currency in million baht

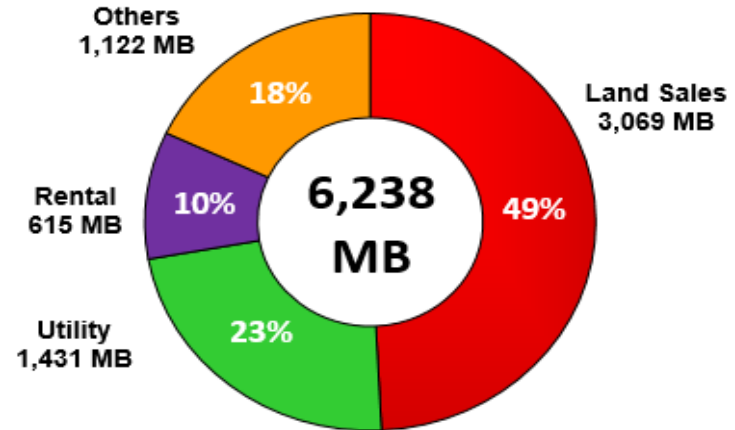
Y2015 Results Update - Revenue by Business Type (In Million Baht and %)

End of 31 December 2014



***Land Sales : Recurring
72% : 28%**

End of 31 December 2015

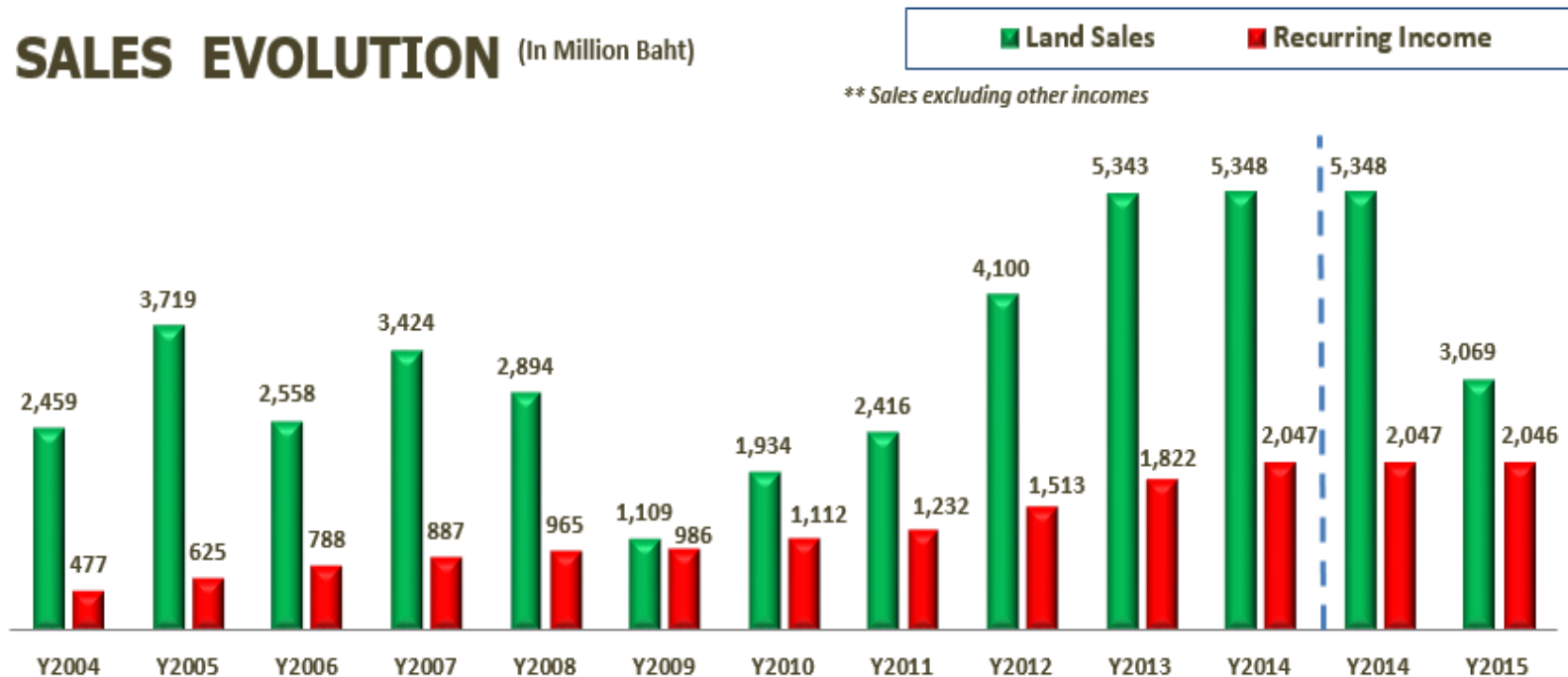


***Land Sales : Recurring
60% : 40%**

***Note:** Proportion of Land Sales & Recurring Income is excluding other incomes.

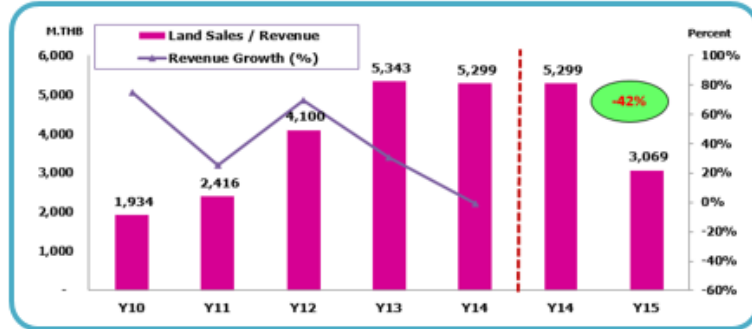
Y2015 Results Update - Evolution of Revenue Growth

SALES EVOLUTION (In Million Baht)

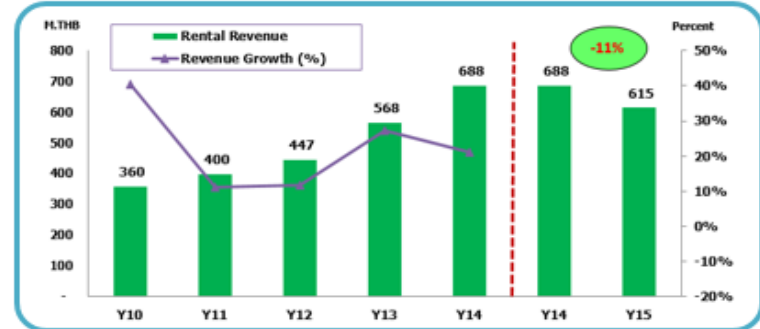


Y2015 Results Update - Line of Business Operations

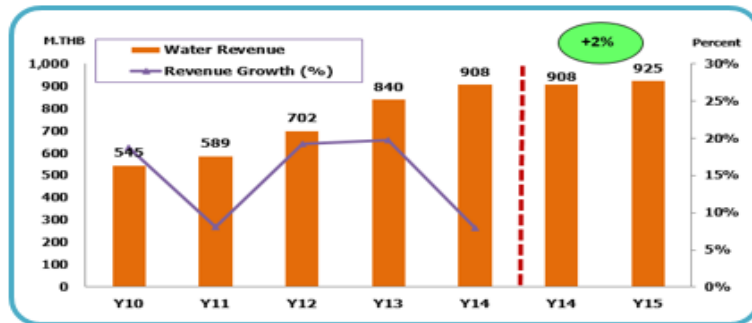
Land Sales : Revenue & Growth (%)



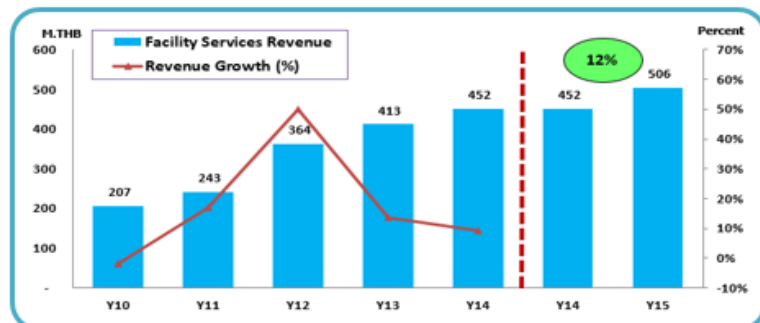
Rental : Revenue & Growth (%)



Utility - Water : Revenue & Growth (%)



Facility Services : Revenue & Growth (%)

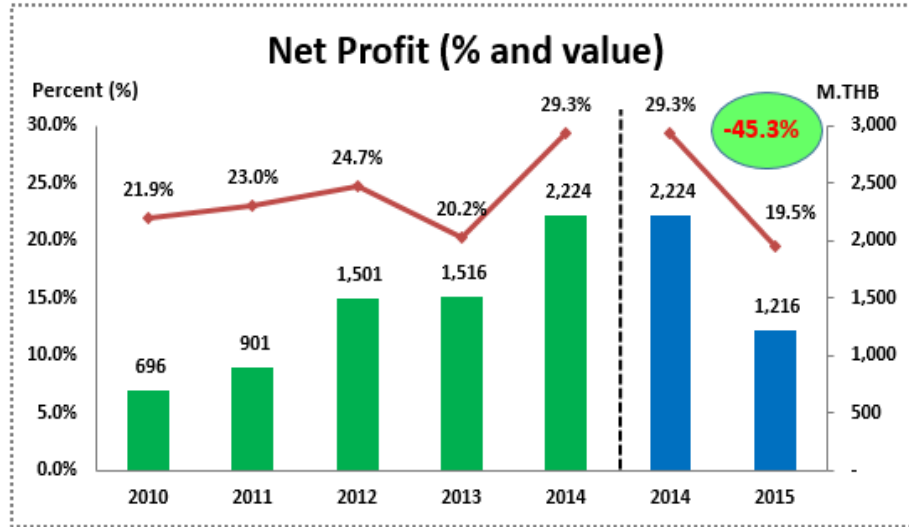


Y2015 Results Update - Evolution of Consolidated Results

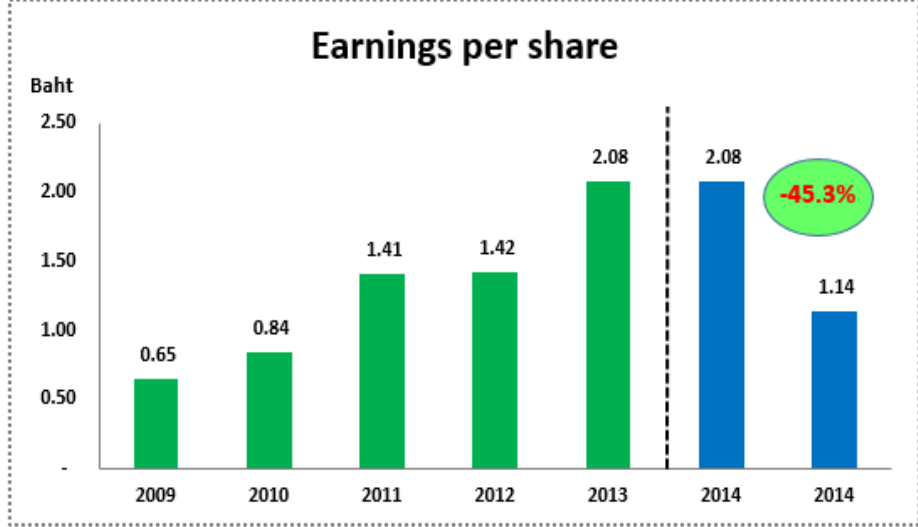
	Y2014 (Million Baht)	Y2015 (Million Baht)	Evolution %
Revenue	7,603	6,238	-18.0%
Operating profit reported	3,043	2,441	-19.8%
Financial Expense	360	306	
Income Tax Expense	350	396	
Profit from Investment in Associates	226	153	
Net Profit	2,560	1,893	
Net Profit (after deduct MI)	2,224	1,216	-45.3%
Net Profit (after deduct MI) in %	29.3%	19.5%	-9.8 pts

Y2015 Results Update : Financial Highlights

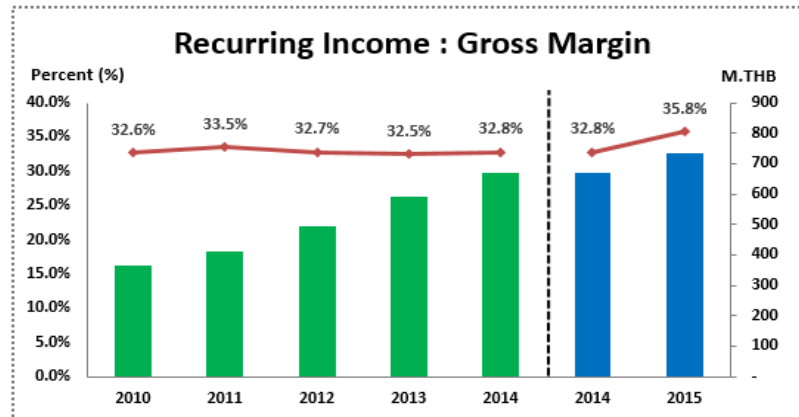
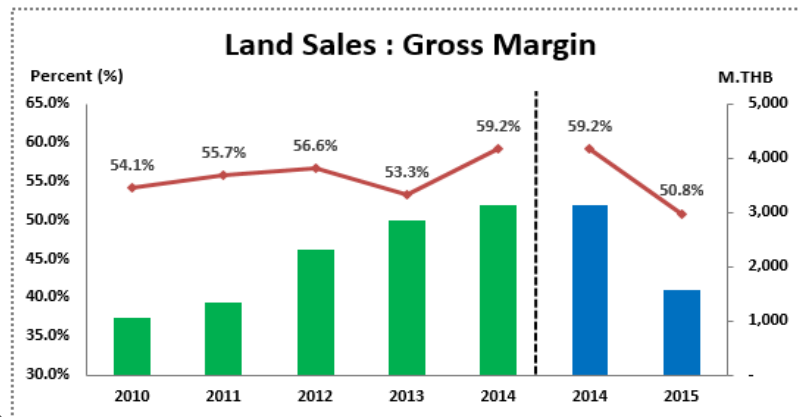
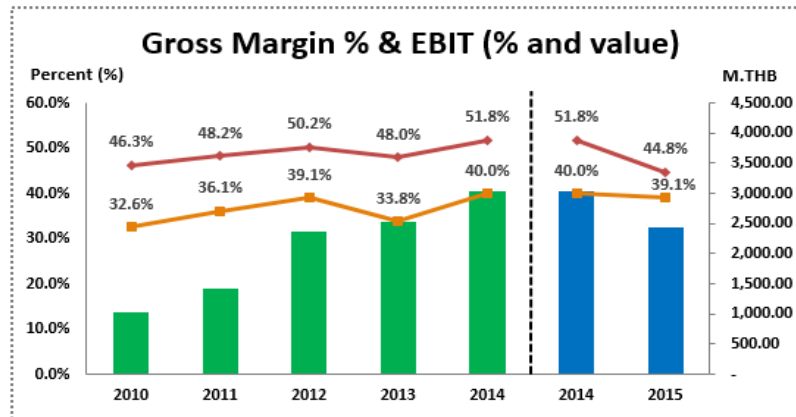
Net Profit (after deduct Minority Interest)



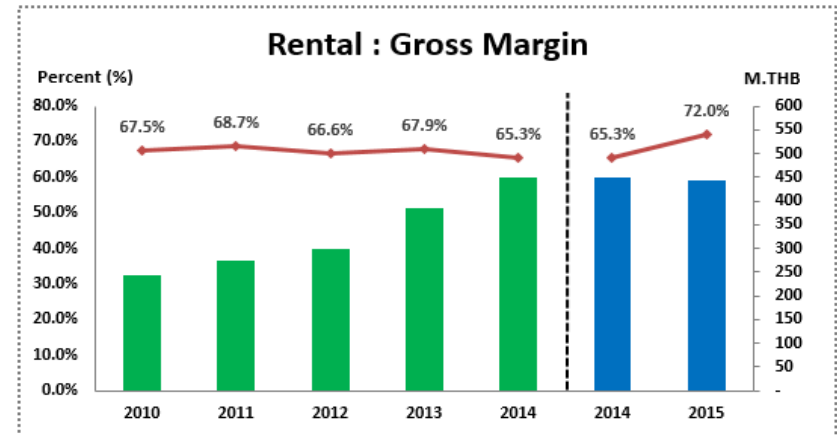
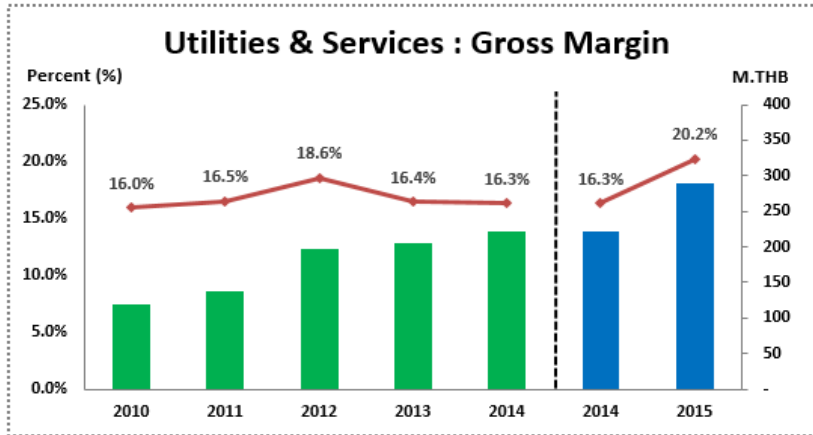
Earnings Per Share



Y2015 Results Update : Financial Highlights



Y2015 Results Update : Financial Highlights



Y2015 Results Update - Consolidated Cash Flow Statement

	Y 2014 (Million Baht)	Y 2015 (Million Baht)	Evolution %
Cash and cash equivalent at beginning of period	1,129	1,021	-9.6%
Cash from operating activities	2,856	1,160	-59.4%
Cash used in Investing activities	(1,566)	2,388	
Cash used in financing activities	(788)	(22)	
Dividend paid	(591)	(1,438)	
Increase / decrease in translation adjustments	(20)	43	
Net increase / (decrease) in Cash	(108)	2,131	
Cash and cash equivalent at end of period	1,021	3,152	+208.6%

Y2015 Results Update - Consolidated Balance Sheet

	Y 2014 (Million Baht)	Y 2015 (Million Baht)		Y 2014 (Million Baht)	Y 2015 (Million Baht)
Cash and Cash Equivalents	1,021	3,152	Shareholders' Equity	12,215	13,501
Working Capital Assets	1,441	638	Working Capital Liabilities	1,750	1,239
Real Estate Development	13,156	14,282	Loans from Bank	7,209	6,743
Fixed Asset & Investments	6,364	7,230	Other Liabilities	962	3,970
Other Assets	154	149			
Total Assets	22,137	25,451	Total Liabilities & Equities	22,137	25,451
			Net Debt	5,212	3,349
			Gearing Ratio	43%	25%

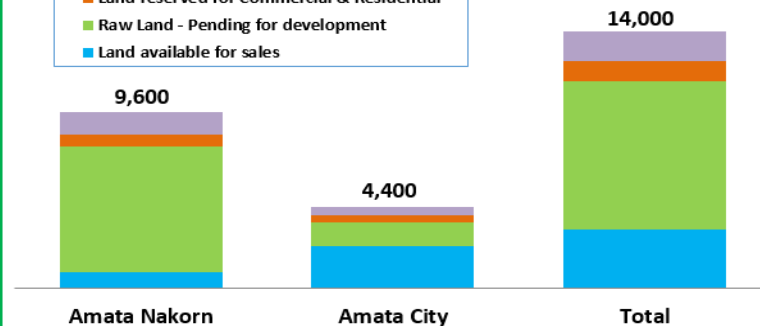
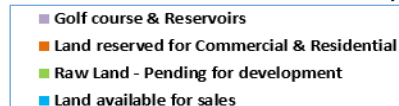
Y2015 Results Update - Land Bank Status

Period as of December 31, 2015

(Unit in Rai)

	Amata Nakorn	Amata City	Total
Land available for sales	900	2,300	3,200
Raw Land - Pending for development	6,800	1,300	8,100
- Pure Raw Land	5,000		5,000
- Under development	1,000		1,000
- Submitted to EIA	800	1,300	2,100
Land reserved for Commercial & Residential	700	400	1,100
Golf course & Reservoirs	1,200	400	1,600
Grand Total	9,600	4,400	14,000

Land Bank as of December 31, 2015



Note: The above figures are round up to hunderds

Y2015 Results Update - Key Financial Indicators

	Y 2013	Y 2014	Y 2015
Current Ratio (time)	1.50	2.48	2.23
Quick Ratio (time)	0.45	0.58	0.74
Return on equity (%)	17.7%	24.1%	11.4%
Return on total assets (%)	11.5%	14.8%	10.9%
Debt to Equity Ratio (time)	1.44	0.98	1.07
Debt Service Coverage Ratio (time)	1.68	1.72	1.34

Project and Expansion update

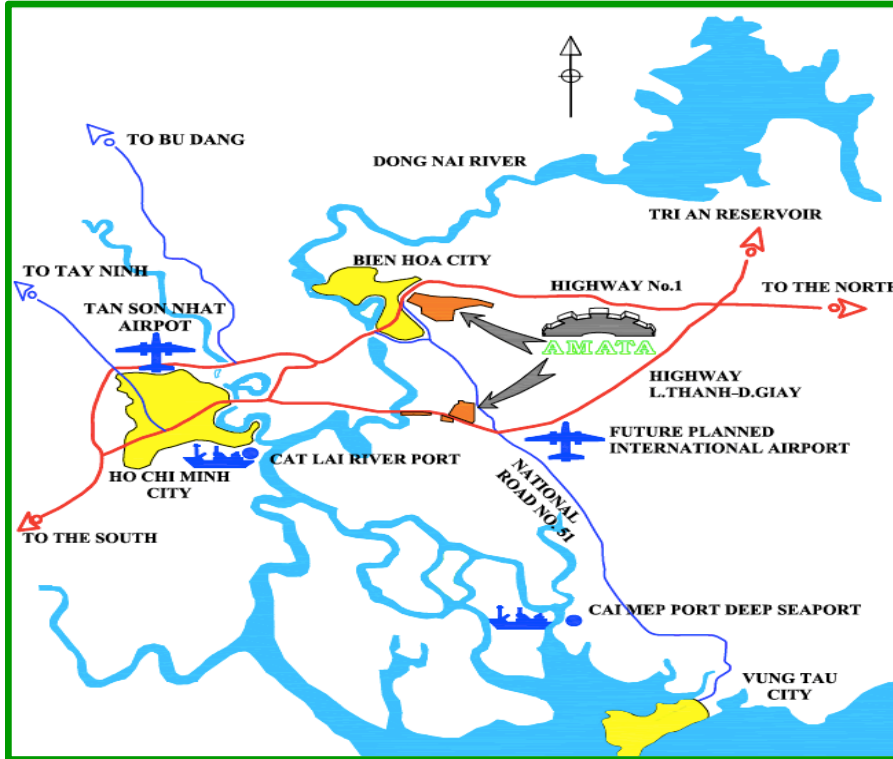


Project and Expansion Update

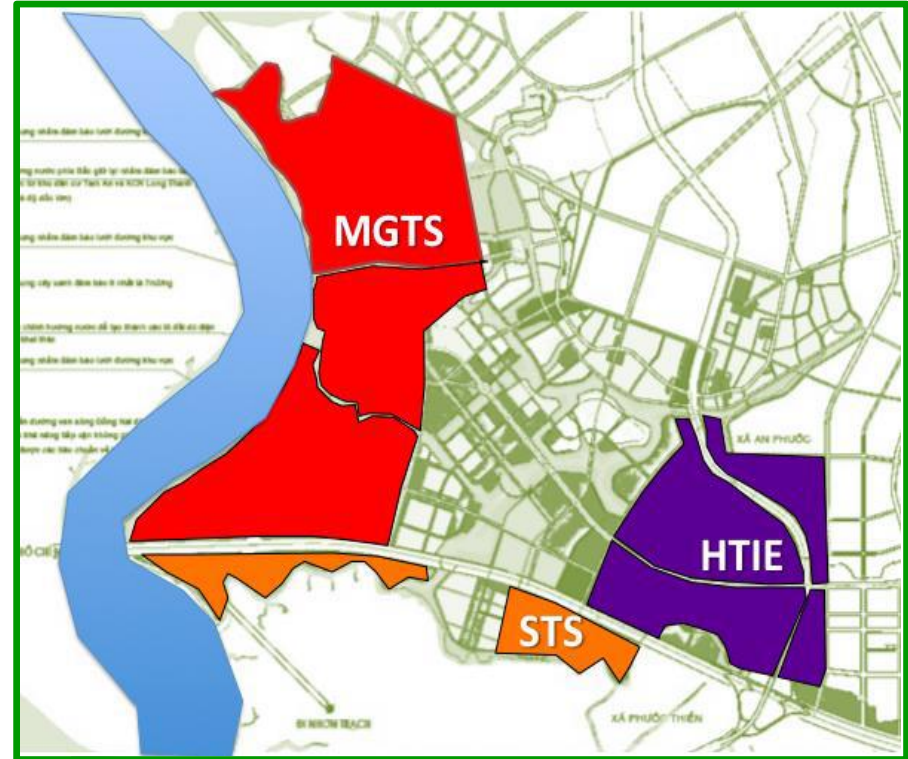
1. CAPEX Plan 2016
2. Amata City Long Thanh Project
 - Hi Tech Park
 - Received investment certificate in June 2015
 - Currently doing land compensation and expect to start operation in 2017
 - Service City and Mega Township
 - Expect to receive investment certificate in 1H2016

Projects under Amata VN PCL

Locations



New Project: Long Thanh



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